

YEAR BOOK 2001-'02

Contents

| | Page |
|---|------|
| Statistics (Japanese Production..... and Sales of Musical Instruments 1991-2000) | 1 |
| Index | 14 |
| Directory | 33 |
| Manufacturers | 34 |
| Distributors..... | 90 |
| Importers/Exporters | 132 |
| Music Publishers..... | 138 |
| Miscellaneous | 144 |
| Music & Industry Associations | 147 |
| Industry Websites | 152 |
| Advertisers' Index | 158 |

* Not a few companies are engaged in multiple types of business, and they are listed in the category which is considered to be their main business.

** Brand names in capital letters are owned by the referred manufacturer, distributor, importer/exporter.

Manufacturers' Index by product category (& brand names)

Piano & Large Keyboard Instrument

| | |
|---|----|
| ATLAS PIANO (Atlas, Nobel pianos)..... | 37 |
| CASIO (Celviano digital pianos)..... | 40 |
| COLUMBIA ONKYO KOGYO (Denon or Elepian digital pianos)..... | 41 |
| ESPI MUSICAL INSTRUMENTS (Schwester Piano pianos)..... | 45 |
| HAMAMATSU PIANO (Schied Mayer & Sons, Bernstein pianos)..... | 48 |
| HEIWA MUSICAL INSTRUMENTS (Steinbach & Sons upright pianos)..... | 48 |
| KAWAI (Kawai, K. Kawai , including digital models, Shigeru Kawai grand pianos)..... | 53 |
| KORG (Korg Concert digital pianos)..... | 55 |
| KREUTZER (Kreutzer, Lichtenstein, Welt & Kreutzer pianos)..... | 56 |
| MÄRCHEN MUSICAL INST. (Kawai brand digital pianos, hybrid pianos)..... | 58 |
| MATSUSHITA ELECTRIC (Technics digital pianos)..... | 59 |
| NIPPON COLUMBIA (Denon or Elepian digital pianos)..... | 65 |
| OHTSUKA (Primatone pianos)..... | 67 |
| PRUTHNER (Pruthner, Carl Seiler pianos)..... | 71 |
| ROLAND CORP. (Roland digital pianos & digital harpsichord)..... | 71 |
| SANSO KOGEI (cembalo)..... | 73 |
| SCHWEIZER (Schweizerstein upright pianos)..... | 74 |
| SUZUKI (Suzuki digital pianos)..... | 77 |
| TOYO PIANO (Apollo, Toyo, Ballindamm pianos)..... | 83 |
| WISTARIA (Wistaria, u.Buchholz pianos)..... | 85 |
| YAMAHA CORP. (Yamaha acoustic and digital pianos, player pianos, Silent hybrid pianos)..... | 86 |

Organ (reed and electronic types)

| | | | |
|---|----|---|----|
| HAMMOND SUZUKI (Hammond Organ).... | 48 | ROLAND (Roland Music Atelier & Rodgers).... | 71 |
| KAWAI (Kawai Dreamatone electronic organs)..... | 53 | SANSO (positive organs)..... | 73 |
| KORG (Korg electronic organ)..... | 55 | SUTO ORGELBAU (pipe organs)..... | 76 |
| KUSAKARI (pipe organ built to order)..... | 57 | SUZUKI (Suzuki school-use electronic organs)..... | 77 |
| MANA (MaNa classical church models)..... | 57 | TSUJI ORGAN (Tsuji Organ pipe organs).... | 83 |
| MATSUSHITA (Technitone organs)..... | 59 | YAMAHA CORP. (Yamaha Electone)..... | 86 |
| NAKAI ORBELBAU (classical & church organs).... | 63 | ZEN-ON (Zen-On reed organs)..... | 88 |

Guitar, Mandolin, Ukulele, Steel Guitar and Chord Zither

| | |
|--|----|
| ASTURIUS (Asturius acoustic guitars, mandolins, mandocellos & ukuleles) | 36 |
| ATLANSIA (electric guitars & basses) | 37 |
| BOSSA (Bossa Guitar & Bossa Bass electric guitars & basses) | 39 |
| CHUSIN (Jackson Stars, Grover Jackson, Charvel, Cobran electric guitars) | 41 |
| COMBAT (Combat electric guitars & basses built to order) | 41 |
| CREWS (Crews Maniac Sound electric guitars) | 42 |
| DAINA (electric guitars)..... | 42 |
| DAY'S (Atelier Z electric guitars & basses)..... | 43 |
| EIKOSHA (Starfire electric guitars) | 44 |
| ENA GAKKI (guitars, mandolins, violins, cellos & basses manufactured for Suzuki Violin) | 44 |
| ESP (ESP electric guitars & basses, Navigator custom-built electric guitars & basses)..... | 44 |
| FENDER JAPAN (Fender, Squier, DeArmond electric guitars & basses) | 45 |
| FUJIGEN (Fender and Ibanez electric guitars, Pupukea ukuleles) | 46 |
| FUZZY (Fuzzy, Excel pedal steel guitars)..... | 47 |
| HARRY'S (Dragonfly guitars) | 48 |
| IIDA (Iida and Peerless electric & acoustic guitars, banjos, mandolins)..... | 49 |
| INAGAKI (Lochi acoustic and electric guitars) | 50 |
| KATOH (Darco acoustic and electric-acoustic and classical guitars, Lanai ukuleles)..... | 52 |
| KAWADA (Ikkoh Kawada, Eroica classical guitars, lutes) | 53 |
| KAWAI (Kawai Rockoon electric guitars & basses) | 53 |
| KILLER GUITARS (Killer Guitar electric guitars & basses)..... | 54 |
| KODAIRA (Ecole, Kodaira classical guitars) | 55 |
| KOHNO (Kohno Guitar, Sakurai Guitar hand-made acoustic guitars)..... | 55 |
| KUROKUMO (Mosrite electric guitars)..... | 56 |
| LUMTRIC (Sonic electric guitars & basses) | 57 |
| MARUESU (Flower guitars, banjos)..... | 58 |
| MATSUOKA (Matsuoka hand-made acoustic guitars)..... | 59 |
| MITSUBA (Zephyr ukuleles)..... | 60 |
| MITSUYASU (Liparrow electric guitars) | 60 |
| MIYAMA (Miyama ukuleles) | 60 |
| MOON (Moon Custom Guitar custom-made electric guitars & basses) | 61 |
| MORRIS (Morris, Tornado, Groovin, Bill Lawrence acoustic, electric & electric-acoustic guitars)..... | 61 |
| NIPPON DENTSU (M Mosrite electric guitars) | 65 |
| OSAKA MINAMI GAKKI (Guitar Man electric and acoustic guitars & basses) | 68 |
| PEERLESS (Nancy, Nakanishi ukuleles)..... | 69 |
| PICKING PARLOR (Canopus steel guitars, dobro guitars, ukuleles) | 70 |
| P-PROJECT (P-Project component style guitars & basses)..... | 70 |
| SCHECTER (Schecter electric guitars & basses)..... | 74 |

Music Publishers

Annual sales: 150 million yen.
Number of employees: 8.
Publish: Printed music, books on music.
Also imports scores.
President: Sateomi Yoshikai.

DO RE MI PUBLISHING CO., LTD.

36-4 Takada 3-chome, Toshima-ku, Tokyo
171-0033.
Tel: 03-3988-6451. Fax: 03-3988-8685.
<http://www.doremi.co.jp>
Founded: 1968.
Number of employees: 55.
Publish: Sheet music and books on music,
CDs and videos.
President: Kenichiro Yasunaga.

GAKKEN CO., LTD., Music Dept.

28-5 Nishi-gotanda 4-chome, Shinagawa-ku,
Tokyo 141-8502.
Tel: 03-3493-3350. Fax: 03-3493-3371.
<http://musik-platz.gakken.co.jp>
Publish: Music text books, song libraries.

GENDAI GUITAR CO., LTD.

16-14 Chihaya 1-chome, Toshima-ku, Tokyo
171-0044. Retail shop: 'GG Shop Osaka',
Osaka.
Tel: 03-3530-5423. Fax: 03-3530-5405.
<http://www.gendaiguitar.com>
E-mail: sales@gendaiguitar.com
Founded: 1967.
Annual sales: 350 million yen.
Number of employees: 12.
Publish: Monthly magazine 'Gendai Guitar.'
Also distributor of: Kohno, Sakurai,
Aranjuez and Asturias classical guitars.
President: Masaki Sakurai.

GEIJUTSUGENDAISHA CO., LTD.

9-5 Asakusabashi 4-chome, Taito-ku, Tokyo
111-0053. Number of employees: 8.
Publish: Monthly magazine 'Ongaku
Gendai.'
Chairman: Matsuye Nakasone. President:
Sakari Otsubo.

JAPAN MUSIC TRADE CO., LTD.

4th Fl., Gakki-kaikan, 18-21 Soto-kanda 2-
chome, Chiyoda-ku, Tokyo 101-0021.
Branch: Osaka.
<http://www.musictrades.co.jp>
E-mail: info@musictrades.co.jp
Founded: 1962.
Annual sales: 200 million yen.

Number of employees: 11.
Publish: Japan Music Trades, musical instrument
trade magazine, catalogs for wind and
percussion instruments, Gakki-nenkan
(Japanese music products industry directory),
Organ Blue Book, Recording & PA System
Catalog, Japan Piano Atlas, PA Handbook,
Digital Recording Book, Year Book (English
publication of Japanese music products
industry directory).
Also import: Pierce Piano Atlas, Atlas der
Pianonummern, Piano Nomenclatur, etc.
Advertisement agency for: The Music Trades
(U.S.), Das Musikinstrument (Germany),
The Strad (U.K.), musik-messe/
prolight+sound Daily (Germany) and
Modern Drummer.
President: Yukio Sakurai.

JIYU-GENDAISHA PUBLISHING CO., LTD.

5th Fl., Doremi Thirtieth Memorial, 10-10
Takada 3-chome, Toshima-ku, Tokyo 171-
0033. Sales office: Shanghai, China.
Tel: 03-5291-6221. Fax: 03-5291-2886.
<http://www.j-gendai.co.jp>
E-mail: info@j-gendai.co.jp
Founded: 1976 as a publishing house with all
works commissioned by Do Re Mi
Publishing.
Annual sales: 823 million yen.
Number of employees: 10.
Publish: Books on music.
Also provides planning, design and produc-
tion services for Do Re Mi Publishing.
Also import and export of textile fabrics.
Directors: Sadao Takemura, Kenichiro
Yasunaga, Nobuo Sugimoto, Saburo Noda.

Industry Assns. & Institutions

Japan Musical Instruments Assn.(JMIA)

1st Fl., Gakki Kaikan, 18-21 Soto-kanda 2-chome, Chiyoda-ku, Tokyo 101-0021.

Tel: 03-3251-7444 Fax: 03-3252-7246.

President: Shuji Ito.

It has 3 industry organizations, JMIMA, JMIWA and JMIRA, and 4 committees; General Affairs Committee (Shinya Hanamoto, president), Overseas Trade Committee (Yoichi Minagawa, president), Customer/ Environment Committee (Katsuhiko Kishida, president) and Music Education Committee (Masamitsu Yamano).

Japan Musical Instruments Manufacturers' Assn. (JMIMA)

Address, Tel and Fax numbers: same as JMIA.

President: Manji Suzuki.

Japan Musical Instruments Wholesalers' Assn. (JMIWA)

Address, Tel and Fax numbers: same as JMIA.

President: Yukio Ohashi.

Japan Musical Instruments Retailers' Assn. (JMIRA)

Address, Tel and Fax numbers: same as JMIA.

President: Masamitsu Yamano.

The Foundation for Promotion of Music Education & Culture

2-18-21 Soto-kanda, Chiyoda-ku, Tokyo 101-0021.

Tel: 03-5256-2766. Fax: 03-5256-2767.

<http://member.nifty.ne.jp/cmcf/>

E-mail: aeb02504@nifty.com

Founded: April, 1996.

Membership: 400 (groups and institutions)

Operating funds: 100 million yen.

Objectives & activities: Promotion of music culture, life-time music education and understanding and exchange of goodwill throughout the world.

President: Yuzuru Shimazaki.

Japan Society for Music Education

13-1 Uzawa 1-chome, Nerima-ku, Tokyo 176-8521.

Tel: & Fax: 03-3991-7462.

<http://www.jsme.net>

Founded: 1956.

Objectives & activities: Promotes study on music education, and conduct research projects on music.

President: Naotaka Fukui.

Foundation for Promoting Music Education

7-6 Nakano 2-chome, Nakano-ku, Tokyo 164-0001.

Tel: 03-5385-7738. Fax: 03-5385-7726.

Founded:1992.

Operating funds: 300 million yen.

Objectives & activities: Promotion of music culture and education in local communities. As a non profit organization it provides private persons, educators and institutions who have contributed to promotion of music education with grants and scholarship.

President: Tadashi Miura.

Assn. of Musical Electronics Industry (AMEI)

4th Fl., Itoh Bldg., 16-9 Misaki-cho 2-chome, Chiyoda-ku, Tokyo 101-0061.

Tel: 03-5226-8550. Fax: 03-5226-8549.

<http://www.amei.or.jp>

E-mail: webmaster@amei.or.jp

Founded: 1996.

Membership: 92 companies.

Objectives & activities: To increase awareness of digital music products industry, standardization of MIDI protocol, collection of information on digital music businesses.

It organizes MIDI World, a consumer entertainment/exhibition event annually, and MIDI Manipulators Certificate Examination.

Chairman: Katsuyoshi Dan.

Japan Assn. of Music Publishing

c/o Zen-On Music Co., Ltd., 13-3 Kami-ochiai 2-chome, Shinjuku-ku, Tokyo 161-0034.

Founded: 1986.

Membership: 31 music publishers.

President: Ryuichi Sasaki.

Japan Music Promotion Conference (JMPC)

c/o Japan Music Trades, 4th Fl., Gakki-kaikan, 18-21 Soto-kanda 2-chome, Chiyoda-ku, Tokyo 101-0021.

Tel: 03-3251-7491. Fax: 03-3251-8744.

Founded: 1993.

Membership: 40 companies in the music products industry.

Objectives & activities: Promote music making and market development providing amateur musicians with performing stage. It has organized 8 competitions and festivals since the